



**SENTRAAL-SUID**  
KOÖPERASIE • CO-OPERATIVE  
BPK • LTD

# **GRAIN STORAGE & HANDLING TARIFFS**

## **WINTER GRAINS**



COMMUNICATION TO SSK  
MEMBERS AND CLIENTS

**2024**

**2025**

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## 1. NOTICE

### SERVICE DELIVERY

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Each marketing year brings its own unique challenges, and SSK remains committed to maintaining the highest standards of service. SSK hereby announces the available storage options and applicable rates for the 2024/2025 season for local winter grains, including wheat, barley, canola, oats, lupins, and triticale. Please note that these rates do not apply to imported winter grains, as such products will be handled separately.

This notice forms the complete agreement for the use of SSK's storage facilities. If any terms of this notice conflict with the standard storage agreement, this notice will take precedence. The selected options are only valid for the 2024/2025 season.

This notice places no obligation on the grain silo owner to accept any product for storage. Acceptance is subject to the discretion of the silo owner, considering factors such as their needs, available storage space, and the functionality of the silo.

All rates herein exclude VAT at a rate of 15%.

### STORAGE AGREEMENT

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Producers and clients are advised to ensure the signing of a storage agreement and return it to the SSK Grain Administration Department at our Head Office in Swellendam before the start of the season. Storage agreements are available at your nearest silo or by contacting Grain Administration at 028 514 8612/13.

The signing of the agreement is strongly recommended in the best interest of our producers and clients, as it serves to protect all stakeholders' interests through the formalized agreement.



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Henry Gale

Senior Manager: Grain

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## 2. STORAGE TARIFFS

### SEASONAL VS. DAILY RATES

The daily storage rate and the seasonal rate are valid until 30 September 2025, after which the carryover rate comes into effect. The carryover rate is valid from 01 October 2025 for the previous season's stock.

The choice between daily or seasonal rates is made upon delivery per individual producer contract, and changes can only be made free of charge from daily to seasonal rates until 31 January 2025. After this date, rates will apply according to the owner's transfer administration fee.

Commodity	Seasonal Rate (R/MT)	Handling Rate (R/MT)	Daily Storage Rate (R/MT)	Carryover Rate (R/MT)
Wheat	R 233	R 93.20	R 1.55	R 2.00
Canola	R 315	R 180.60	R 1.55	R 2.00
Malting Barley	R 290			R 2.00
Breakfast Oats	R 180	R 98	R 1.55	R 2.00
Feed Grains	R 135	R 72	R 1.55	R 2.00

\* 88 days of the daily rate = the seasonal rate.

\* The seasonal rate includes handling in and out and storage.

\* Canola delivered under own name only has the seasonal rate option.

\* Feed grains as per SSK definition: feed grade barley, feed grade wheat, triticale, feed grade oats, and lupins.

	Unit	Fee
Owner Transfer/Silo Certificate Issuance Fee	R/MT	R 3.65
Minimum Owner Transfer/Silo Certificate Issuance Fee	Minimum per Transfer	R 325

### PAYMENT OF STORAGE COSTS

	During Intake	During Transfer/ Silo Certificate
Wheat Seasonal	R 93.20 /ton	R 139.80 /ton
Malting Barley Seasonal	100%	
Canola Seasonal	100%	
Milling Oats Seasonal	100%	
Feed Grains Seasonal	100%	
Handling	100%	
Daily Storage	Calculated on daily balances, capitalized monthly.	
Carryover Rate	Calculated on daily balances, capitalized monthly from 01 October 2025.	
Transport Rate for Wet Wheat	100%	

### PAYMENT DATES FOR HARVEST TIME

SSK will pay weekly on Fridays for deliveries made from the previous Friday to Thursday for the 2024/25 SSK Contracts. Payments will be made from 01 November 2024 to 31 January 2025.

### 3. STANDARD DEDUCTIONS

#### 3.1 LEVIES

##### STATUTORY LEVIES

Winter Grains	Wheat (R/MT)	Barley (R/MT)	Oats (R/MT)	Canola (R/MT)	Lupins (R/MT)
<b>SACTA Statutory Levy</b> (South African Cultivar Technology Agency)	R 34	R 34	R 34		R 35
<b>SAWCIA Statutory Levy</b> (SA Winter Cereal Industry Agency NPC)	R 12	R 12	R 10		

##### VOLUNTARY LEVIES

Winter Grains	Wheat (R/MT)	Barley (R/MT)	Oats (R/MT)	Canola (R/MT)	Lupins (R/MT)
<b>GSA Voluntary Levy</b> (GrainSA)	R 4.70	R 4.70	R 4.70	R 6.40	R 4.70

*\*Statutory levies are collected at the first point of sale, and voluntary levies are collected at the first point of delivery.*

If you object to contributing to the voluntary levies for GSA, please notify SSK (The Grain Manager) in writing before 18 October 2024. In the absence of such objections, it will be assumed that the contributions will be paid voluntarily.

##### BARLEY RISK LEVY

SSK, as the custodian, assumes the majority of the quality risk for malting barley in its silos until accepted by SABM. The loss due to rejection is calculated as the difference between the ex-Caledon delivered malt price (including carry costs until October 2025) and the feed barley price (derived from the maize price).

To manage this risk, SSK's board implemented a "malting barley risk levy" on all malting barley several years ago. For the 2024/25 season, this levy remains **R100/ton**. The pool will be closed after completion, and any balance, plus interest (calculated according to SSK's credit account rate), will be paid out to producers before 28 February 2026.

#### 3.2 TRANSPORT DIFFERENTIAL

The published transport differential for all SSK silos in the Western Cape for wheat is **R800.00** per metric ton for the 2024/2025 season.

#### 3.3 GRADE PREMIUMS & DISCOUNTS

##### WHEAT GRADE PREMIUMS & DISCOUNTS

Grade	Premium/Discount
Super	R 124
B1	Basis
B2	R - 62
B3	R - 248

##### OATS PREMIUMS & DISCOUNTS

Milling oats will be received according to a uniform standard as required by the majority of breakfast oats buyers. Therefore, an upward and downward scale for breakfast oats will be applied. Feed oats are not part of the breakfast oats premiums and discounts.

Hectolitre Mass (kg)	Grade	Premium/Discount
>56	HS4	R 200
55 - 55.9	HS3	R 150
54 - 55.9	HS2	R 100
53 - 53.9	HS1	R 50
52 - 52.9	H1	Basis
51 - 51.9	H2	R - 50
50 - 50.9	H3	R - 150
49 - 49.9	H4	R - 250

MALTING BARLEY PREMIUMS AND DISCOUNTS

THE SCHEDULE OF THE PRICE FACTOR SLIDING SCALE FOR NITROGEN GRADING FOR THE 2024 CROP IN DRYLAND AREAS IS OUTLINED BELOW:

Malting Barley Dryland Areas		
Nitrogen %	Price Factor Bitou, Malgas	Price Factor Hesekwa, Kadie
1.45%	R -250	R -250
1.46%	R -250	R -250
1.47%	R -250	R -250
1.48%	R -250	R -250
1.49%	R -250	R -250
1.50%	R -	R -
1.51%	R -	R -
1.52%	R -	R -
1.53%	R -	R -
1.54%	R -	R -
1.55%	R -	R -
1.56%	R 50	R -
1.57%	R 50	R -
1.58%	R 50	R -
1.59%	R 50	R -
1.60%	R 50	R -
1.61%	R 225	R 50
1.62%	R 225	R 50
1.63%	R 225	R 50
1.64%	R 225	R 50
1.65%	R 225	R 50
1.66%	R 225	R 100
1.67%	R 225	R 100
1.68%	R 225	R 100
1.69%	R 225	R 100
1.70%	R 225	R 225
1.71%	R 225	R 225
1.72%	R 225	R 225
1.73%	R 225	R 225

1.74%	R 225	R 225
1.75%	R 225	R 225
1.76%	R 225	R 225
1.77%	R 225	R 225
1.78%	R 225	R 225
1.79%	R 225	R 225
1.80%	R 225	R 225
1.81%	R 50	R 225
1.82%	R 50	R 225
1.83%	R 50	R 225
1.84%	R 50	R 225
1.85%	R 50	R 225
1.86%	R -	R 100
1.87%	R -	R 100
1.88%	R -	R 100
1.89%	R -	R 100
1.90%	R -	R 50
1.91%	R -	R 50
1.92%	R -	R 50
1.93%	R -	R 50
1.94%	R -	R 50
1.95%	R -	R -
1.96%	R -	R -
1.97%	R -	R -
1.98%	R -	R -
1.99%	R -	R -
2.00%	R -	R -
2.01%	R -250	R -250
2.02%	R -250	R -250
2.03%	R -250	R -250
2.04%	R -250	R -250
2.05%	R -250	R -250

## 4. GENERAL SERVICE FEES

This notice replaces all previous correspondence regarding General Service Fees and "Ad Hoc" Rates that is not included in the storage and handling fees, and is effective from 01 October 2024 until further notice. The general conditions regarding service fees are as follows:

	Description	Unit	Fee
Bagging Costs (Bags excluded)	Small bags	R/MT	R 430
Bagging Costs (Bags excluded)	Bulk bags	R/MT	R 150
Delivery Costs (≤ 7 tons)	<5 km radius	R/km	R 10
Delivery Costs (≤ 7 tons)	>5 km radius	R/km	R 20
Weighing Fees	SSK Members	R/weighing	R 78
	Non-members	R/weighing	R 174
Fumigation Costs	SSK Members	R/MT	R 112
	Non-members	R/MT	R 137
Overtime Costs	Unloading/loading outside business hours	R/MT	R 33
Ad-hoc Grain Cleaning Costs		R/MT	R 168
<i>(Grain cleaning costs are based on dirty mass; if the client does not collect the siftings within 5 working days, SSK will retain the siftings.)</i>			
Weigh, Grade & Document		R/load	R 1 433
Full Grading (falling number and weighing excluded)		R/sample	R 499

## 5. DRYING AND CLEANING COSTS

### 5.1 GENERAL INFORMATION REGARDING DRYING AND CLEANING COSTS

#### GRADING PROCEDURE

SSK will determine the quality of the products at receipt and dispatch based on the grading regulations for each product as determined by the Agricultural Product Standards Act of 1980 (the "grading regulations") or any other applicable legislation as amended from time to time, as well as applicable standards and methods in the grain industry and SSK's practices relevant to the specific silo facility and equipment.

If the quality of the products delivered by the client does not meet the prescribed requirements for such products, SSK may, at its discretion, decide whether to accept the products. SSK will exercise this discretion reasonably. The client must accept SSK's grading as prima facie correct unless the client immediately disputes such grading, in which case the dispute will be handled according to the dispute procedure.

#### DETERMINATION OF MASS

SSK will determine the mass of each load delivered by the client or each load dispatched or unloaded on behalf of the client using a certified mass meter certified by competent authorities and/or institutions in terms of the Trade Metrology Act 77 of 1973. Clients must accept the mass determination shown on the receipt documents as prima facie correct and final unless the client, on whom the burden of proof lies, provides evidence to the contrary.

Commodity	Dry Base Moisture	Wet Base Moisture
Wheat	12.5 %	13.1%
Malting Barley	12.5 %	13.1%
Feed Barley	12.5 %	13.1%
Canola	7.0 %	8.1%
Milling Oats	12.5 %	13.1%
Feed Oats	12.5 %	13.1%
Triticale	12.5 %	13.1%

If, upon delivery, the moisture content of the products exceeds the base moisture content, the mass will be further adjusted to the base moisture content at which the various products are stored. If the moisture content of the products exceeds the base moisture content and SSK agrees to accept the products subject to drying, the drying costs will be charged to the client.

The Silo Operations Managers will be able to adjust the % moisture for intake downward at each individual depot, depending on the circumstances, in order to prevent dryers from falling behind and to periodically suspend grain receipts as a result.

## 5.2 WEIGHT ADJUSTMENTS

### HANDLING ADJUSTMENTS

Due to clients delivering products on a dirty basis, SSK reserves the right to apply the following handling adjustments to determine the net mass delivered to SSK:

Maximum allowed moisture content:  $X\%$   
 Basis moisture content:  $Y\%$   
 Mass adjustment regarding moisture:  
 $A \times [(100\% - X) / (100\% - Y)]$

Where:  
 $A$  = Mass of the load (Gross minus Tare)  
 $X$  = Actual moisture percentage  
 $Y$  = Desired moisture percentage

### WEIGHT LOSS ADJUSTMENT - MOISTURE

The mass on which producers are compensated is the actual mass determined minus the adjustment for moisture and handling loss per product according to SSK's official sliding scale. The following formulas are applied based on the net weight of a load after it has been dried:

$$\text{Net mass} = \frac{100\% - \text{moisture content of grain}}{100\% - \text{desired moisture content}} \times \text{load weight}$$

Commodity	Formula
Wheat (all grades), Malting Barley, Feed Barley, Triticale & Oats	$\text{Net mass} = \frac{100\% - \text{moisture content of grain}}{100\% - 12.5\%} \times \text{load weight}$ $= \frac{100\% - \text{moisture content of grain}}{87.5\%} \times \text{load weight}$
Canola	$\text{Net mass} = \frac{100\% - \text{moisture content of canola}}{100\% - 7\%} \times \text{load weight}$ $= \frac{100\% - \text{moisture content of canola}}{93\%} \times \text{load weight}$
Lupins	$\text{Net mass} = \frac{100\% - \text{moisture content of lupins}}{100\% - 10\%} \times \text{load weight}$ $= \frac{100\% - \text{moisture content of lupins}}{90\%} \times \text{load weight}$



## WEIGHT LOSS ADJUSTMENT – SCREENINGS

A screenings deduction is applied based on the total siftings in the load. The percentage deduction is outlined below:

Commodity	Screening %	% Deduction
<b>Wheat</b>  Standard Deduction <b>0.5%</b> Sliding scale above <b>3%</b>	0.0 - 2.99	0.50
	3.0 - 3.99	1.50
	4.0 - 4.99	2.50
	5.0 - 5.99	3.50
	6.0 - 6.99	4.50
	7.0 - 7.99	5.50
	8.0 - 8.99	6.50
	9.0 > =	Full Screening %
<b>Feed Barley</b>  Standard Deduction <b>0.5%</b> Sliding scale above <b>4%</b>	0.0 - 3.99	0.50
	4.0 - 4.99	1.00
	5.0 - 6.99	1.50
	7.0 - 8.99	2.00
	9.0 - 10.99	3.00
	11.0 - 12.99	4.00
	13.0 - 14.99	5.00
	15.0 - 16.99	6.00
	17 > =	Full Screening %
<b>Malting Barley</b>  Standard Deduction <b>0.5%</b> Sliding scale above <b>3%</b>	0.0 - 2.99	0.50
	3.0 - 3.99	1.75
	4.0 - 4.99	2.50
	5.0 - 5.99	3.50
	6.0 - 6.99	4.50
	7.0 - 7.99	5.50
	8.0 - 8.99	6.50
	9.0 > =	Full Screening %
<b>Canola</b>	A standard handling loss deduction of 1% plus an additional 1% for every 1% above 1.0%, at the expense of the producer.	

Commodity	Screening %	% Deduction
<b>Milling Oats</b>  Standard Deduction <b>1.0%</b> Sliding scale above <b>2%</b>	0.0 - 2.0	1.00
	2.1 - 3.0	2.00
	3.1 - 4.0	3.00
	4.1 - 5.0	4.00
	5.1 - 6.0	5.00
	6.1 - 7.0	6.00
	7.1 - 8.0	7.00
	8.1 > =	Full Screening %
<b>Milling Oats</b> (per weight, not %)	<b>Hektoliter Massa</b>	<b>% Aftrekking</b>
	> = 52	0
	51.0 - 51.99	1.50
	50.0 - 50.99	2.00
	49.0 - 49.99	2.50
	48.0 - 48.99	3.00
<b>Feed Oats</b>  Standard Deduction <b>0.5%</b> Sliding scale above <b>5%</b>	0.0 - 4.99	0.50
	5.0 - 6.99	1.50
	7.0 - 8.99	2.50
	9.0 - 10.99	3.50
	11.0 - 12.99	4.50
	13.0 - 14.99	5.50
	15.0 - 16.99	6.50
	17 > =	Full Screening %
<b>Triticale</b>  Standard Deduction <b>0.5%</b> Sliding scale above <b>4%</b>	0.0 - 3.99	0.50
	4.0 - 4.99	1.00
	5.0 - 6.99	1.50
	7.0 - 8.99	2.00
	9.0 - 10.99	3.00
	11.0 - 12.99	4.00
	13.0 - 14.99	5.00
	15.0 - 16.99	6.00
	17 > =	Full Screening %

### 5.3 DRYING & CLEANING COSTS

Drying Costs (R/MT)		
Moisture Content (%)	Wheat, Triticale & Oats	Barley
13.10%	R 39.03	R 53.97
13.20%	R 49.56	R 64.86
13.30%	R 59.99	R 75.66
13.40%	R 70.69	R 86.74
13.50%	R 81.67	R 98.28
13.60%	R 92.94	R 110.67
13.70%	R 104.10	R 122.03
13.80%	R 115.55	R 133.49
13.90%	R 126.90	R 145.22
14.00%	R 140.63	R 169.64
14.10%	R 155.23	R 193.50
14.20%	R 167.86	R 215.77
14.30%	R 180.21	R 238.23
14.40%	R 192.65	R 261.06
14.50%	R 206.57	R 286.41
14.60%	R 219.41	R 309.81
14.70%	R 232.35	R 333.40
14.80%	R 245.59	R 357.36
14.90%	R 258.92	R 381.31
15.00%	R 280.16	R 406.45
15.10%	R 322.41	
15.20%	R 342.71	
15.30%	R 363.74	
15.40%	R 384.12	
15.50%	R 405.69	
15.60%	R 427.29	
15.70%	R 448.93	
15.80%	R 470.61	
15.90%	R 493.02	
16.00%	R 516.17	

Drying Tariffs (R/MT)			
Moisture Content (%)	Canola	Moisture Content (%)	Canola
8.10%	R 39.50	10.10%	R 142.93
8.20%	R 44.00	10.20%	R 149.56
8.30%	R 48.60	10.30%	R 156.01
8.40%	R 53.09	10.40%	R 162.74
8.50%	R 57.48	10.50%	R 169.51
8.60%	R 62.32	10.60%	R 176.33
8.70%	R 67.21	10.70%	R 182.32
8.80%	R 71.94	10.80%	R 189.45
8.90%	R 76.91	10.90%	R 196.64
9.00%	R 82.11	11.00%	R 206.23
9.10%	R 88.09	11.10%	R 217.80
9.20%	R 92.35	11.20%	R 225.35
9.30%	R 96.87	11.30%	R 232.71
9.40%	R 101.19	11.40%	R 240.27
9.50%	R 105.99	11.50%	R 247.74
9.60%	R 110.42	11.60%	R 255.25
9.70%	R 115.08	11.70%	R 263.06
9.80%	R 120.20	11.80%	R 270.43
9.90%	R 125.77	11.90%	R 278.10
10.00%	R 133.53	12.00%	R 288.93

Cleaning Costs (R/MT)			
Screenings (%)	Canola	Screenings (%)	Canola
0.6% - 1.0%	R 0.00	6.1% - 7.0%	R 93.50
1.1% - 2.0%	R 19.88	7.1% - 8.0%	R 111.98
2.1% - 3.0%	R 22.24	8.1% - 9.0%	R 131.41
3.1% - 4.0%	R 34.86	9.1% - 10.0%	R 155.05
4.1% - 5.0%	R 53.99	For every 0.1% > 10%	R 4.66
5.1% - 6.0%	R 73.67		

- Wheat, triticale, oats, and barley are dried to 12.5%;
- Canola is dried to 7.00%;
- Wheat with moisture content above 16% and canola above 12% will be handled on an ad-hoc basis, after the approval of the Silo Manager or Grain Manager;
- Wet wheat will be received at Kleinberg up to a maximum of 15% moisture;
- Barley with moisture content above 15% will not be accepted;
- Additional drying costs for every 0.1% moisture content above 16% will amount to R 21.23 per MT for wheat, triticale, and oats;
- Additional drying costs for every 0.1% moisture above 12% will amount to R 17.96 per MT for canola;
- Any grain dried from the Kleinberg Bag Depot will incur an additional R 107.00 per MT to cover the transport costs of the grain to Albertinia Silo.

## SILO DELIVERY POINTS & MAXIMUM MOISTURE % INTAKES

Grain with maximum moisture percentages will only be accepted at specific silos as set out below:

	Swellendam	Heidelberg	Protem *	Karringmelks	Ashton	Krombeks	Riversdal	Albertinia	Kleinberg	Herold
Wheat – Dry (13%)	13%	13%	13%	13%	13%		13%	13%	13%	13%
<i>Wheat – Wet (16%)</i>	<i>16%</i>	<i>16%</i>	<i>16%</i>	<i>16%</i>			<i>16%</i>	<i>16%</i>	<i>15%</i>	<i>16%</i>
Canola – Dry (8%)	8%		8%		8%	8%		8%	8%	
<i>Canola – Wet (12%)</i>	<i>12%</i>		<i>12%</i>			<i>12%</i>		<i>12%</i>		
S19 Bitou – Dry (13%)	13%	13%		13%						
S20 Malgas – Dry (13%)	13%	13%								
Hessekwa – Dry (13%)	13%	13%	13%	13%						
<i>Hessekwa – Wet (15%)</i>	<i>15%</i>	<i>15%</i>	<i>15%</i>	<i>15%</i>						
Kadie – Dry (13%)	13%	13%	13%	13%						
<i>Kadie – Wet (15%)</i>	<i>15%</i>	<i>15%</i>	<i>15%</i>	<i>15%</i>						
Grace – Dry (13%)	13%									
Traveler – Dry (13%)	13%									
Overture – Dry (13%)	13%									
Feed Barley – Dry (13%)	13%	13%	13%	13%			13%	13%	13%	13%
<i>Feed Barley – Wet (16%)</i>	<i>14%</i>	<i>14%</i>	<i>14%</i>	<i>14%</i>			<i>14%</i>		<i>14%</i>	<i>14%</i>
Milling Oats – Dry (13%)		13%	13%		13%		13%	13%	13%	13%
Voerhaver – Dry (13%)		13%	13%		13%		13%	13%	13%	13%
Triticale – Dry (13%)	Contact the Senior Manager: Grain (Henry Gale) for silo delivery points for triticale.									
Lupins – Dry (13%)	Contact the Senior Manager: Grain (Henry Gale) for silo delivery points for lupins.									

- Protem Bunker will only receive wheat with a maximum moisture content of 13%.
- Planned intake per commodity per moisture percentage may change depending on the available capacity at various silos.
- Moisture percentages above the maximum moisture content indicated above per commodity per silo will only be accepted by exception at the discretion of the Silo Owner. Given the risk for SSK, this arrangement will be strictly enforced.
- Barley malt will under no circumstances be accepted with a moisture percentage above 15%.

## 6. GENERAL HARVEST ARRANGEMENTS

### 6.1 LOGISTICS

#### DELIVERY TIMES

During harvest time, producers can deliver to the respective SSK depots (Swellendam, Heidelberg, Karringmelksrivier, Protém, Ashton, Krombeksrivier, Riversdal, Albertinia, Kleinberg Bag Depot, and Herold) starting from 01 October 2024 during the following hours:

Delivery Times	Hours
Normal Times - Monday to Friday	07:30 - 17:00
Normal Times - Saturdays	08:00 - 12:00
Peak Times - Monday to Saturday	07:00 - 19:00

When abnormal weather conditions are experienced, members should check delivery times at depots as delivery times may vary from depot to depot. Delivery times during peak periods and Saturdays will continuously be adjusted (shortened or extended) based on the situation. In some cases, it may also be necessary to adjust delivery times due to other reasons. Producers are therefore requested to maintain continuous communication with the respective silo operations managers for information in this regard.

#### TRAFFIC

The staff at the grain depots have the right to manage traffic on the silo premises to facilitate and expedite the flow of grain at the respective offloading points. Trucks that need to be weighed for farm loading will unfortunately receive no priority and will join the normal queue for weighing and grading.

In cases where the load is overloaded and must be offloaded at the silo, or when stock needs to be loaded, the truck will be moved to the back of the line after offloading the excess grain or loading stored stock, in order to be weighed and graded again.

#### ROAD WEIGHBRIDGES

All SSK road weighbridges are calibrated according to legislation up to a total load mass of 60 tons, as prescribed by the NRCS standard SANS 1649:1995. If a load exceeds 60 tons, SSK's weighbridges will not register any mass, and the truck will need to unhitch its trailers to weigh the combination separately. No axle-by-axle weighing will be allowed.

Alternatively, the load will be offloaded, the tare mass will be determined, and it will be subtracted from 60 tons as an estimated gross mass to determine the net delivered mass.

The choice will be left to the producer before proceeding with the load.

#### DELIVERY DURING RAINY WEATHER

No grain will be handled at depots while it is raining.

#### WET BARLEY ON FARMS

The storage of wet barley on farms (in barns, silos, or piles on the land, etc.) causes storage fungi with serious financial implications and must be avoided at all costs. Producers are strongly urged not to continue threshing wet barley when silos temporarily suspend receipts. SSK reserves the right to reject malting barley if, in SSK's judgment, there is a germination risk due to improper handling.

#### DRYERS ON FARMS

Malting barley producers with private dryers have previously unanimously agreed to shut off their dryers while harvesting barley. Producers who do not comply with this agreement put SSK and other producers at risk, which may have serious financial implications.

## BULK HANDLING

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Grain will preferably be received in bulk. Trucks/wagons must be self-discharging so that it is not necessary to offload grain using shovels. This aspect has been neglected recently, and due to complaints, it will be strictly enforced.

Trucks that are not self-discharging will be pulled out of the line and handled once there is no pressure on the offloading pits.

## 6.2 GRAIN GRADING & QUALITY

### GRADING DISPUTES

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If, during the sampling process, it is found that the load does not meet the grading requirements for any reason, the load will be removed from the line. The Silo Manager will contact the client, and if consensus is reached regarding the handling of the load, it will then be weighed for offloading.

If, during the offloading process, it is found that the load does not meet the grading requirements for any reason, the load will be removed from the offloading pit, and a new sample will be taken either from the offloading pit or the product on the truck, whichever is available to determine its quality. If the grain owner is not present, the Silo Manager will contact the owner, and if consensus is reached on how to handle the load, it will be offloaded.

In cases where grading disputes arise and no consensus can be reached between the client and the Silo Manager, the load will be removed from the line, and SSK will appoint an independent grader to handle the dispute.

Concealed or hidden grain leads to the rejection or downgrading of the entire batch with serious consequences for SSK and its members. Grain may be resampled at the offloading point, and the grade of the load may be reviewed, or the load may be rejected if its quality poses a risk to SSK.

### CHEMICAL TREATMENT OF GRAIN

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Grain that has been treated with chemical substances cannot, under any circumstances, be delivered as it may lead to the rejection of the entire batch. Producers must ensure that their bulk tanks, weighbridges, drills, etc., are clean. Producers who deliver chemically treated grain will be responsible for the costs of their own delivery as well as any other grain that was mixed with it. Chemically treated grain will lead to the downgrading of the entire batch with serious financial consequences for SSK.

### MIXING OF BARLEY CULTIVARS

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Due to the different germination properties of various barley cultivars, it is not possible to malt mixed barley with good results. Mixed barley cultivars are therefore considered as feed barley. Producers are encouraged to pay close attention to the cultivar purity of malting barley as this can lead to significant losses.

### PROTEIN AND NITROGEN DETERMINATIONS

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Protein determinations will be made on purified samples in the case of wheat after all impurities have been removed.

In the case of barley, nitrogen will be determined after the barley has been sieved. This means that only the siftings and impurities from the sample will be removed, and nitrogen will then be determined on the remaining product.

## 6.3 ADMINISTRATIVE

### GRAIN DELIVERY CONTRACTS & DELIVERY CHOICE SLIPS

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To ensure that the grain of producers is delivered under the correct contracts, it is extremely important to indicate on which contract and storage option the load should be delivered.

For producers who already have a delivery contract with a grain buyer or marketer, the grain will be handled in accordance with the rules and regulations of the storage agreement and pool rules (if applicable) established between SSK and the respective buyer or marketer.

Please note the following arrangements regarding your choice of delivery during the 2024/25 season:

- All producers must complete a grain delivery choice slip and send it along with each load to ensure the correct delivery and delivery conditions.
- Delivery choice slip booklets will be available at the depots.
- Field numbers must be marked on the delivery slip for canola and malting barley.
- If the choice slip is not completed, the delivery will not be accepted until the slip is fully completed, or the grain will be offloaded in the producer's own name.
- If producers wish to transfer grain from their own name to a spot contract of a specific day or any other contract, it must be done in writing on the prescribed form (see Annexure A). If the written instruction is not received by SSK, the producer cannot assume that the instruction has been finalized and executed, and SSK will not be held responsible.
- All wheat deliveries under the producer's name will, by default, be received on a daily tariff basis. Other products will be received by default on a seasonal tariff basis. This will ensure that it is possible to later adjust silo costs according to a buyer's needs.
- Producers who wish to store wheat in their own name for a longer period and prefer the seasonal tariff must inform SSK (addressed to Marianne Beyers or Duffy Snyman at SSK Swellendam) in writing before 31 January 2025.
- If the change from daily to seasonal tariffs is not received in writing by 31 January 2025, the daily tariff will remain in effect until the grain is offloaded.
- All deliveries in the producer's own name are subject to the standard SSK storage agreement, which is available for viewing at SSK Head Office in Swellendam or at the silo where the grain is delivered.

### ERRORS ON WEIGHBRIDGE SLIPS/DELIVERY NOTES

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If there are errors on grain receipts or if you want to declare a dispute regarding any grain receipt, it must be brought to the attention of the SSK Grain Administration Department (Duffy Snyman or Marianne Beyers) within 48 hours of delivery. Failure to do so may result in corrections not being possible, especially if ownership of the stock has changed.

### VAT

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The issuance of tax invoices is an arrangement between the producer and the buyers/marketers.

The Income Tax Act (Act 89 of 1991) requires that tax invoices issued on behalf of another party can only be done if both parties comply with the requirements set out by the Commissioner of Revenue Services.

### SSK SETTLEMENT PROCEDURE

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Funds from buyers will continue to be credited directly to your account as an advance payment. If surplus funds are available or in cases where producers have no obligation with SSK, the surplus funds will be placed in members' credit accounts. The latter means that members earn interest on surplus funds from the date of receipt. Producers are requested to ensure that all relevant information on the grain slips is correct. If errors are observed, producers are asked to report them within the prescribed time.

## STOCK TRANSFER, SILO CERTIFICATES & OFFLOADING INSTRUCTIONS

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The transfer of stock and issuance of silo certificates, as well as the request for offloading instructions, can only take place with the permission of the owner of the specific stock. The permission can be given by written or telephonic instruction from the producer.

## GRAIN MARKETING

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Forward contracts for certain grains can be arranged with SSK by contacting Adelene van Zyl or Henry Gale before delivery at 064 754 1778, 082 440 3304, or 028 514 8619 / 028 514 8649. Alternatively, you can deliver on SSK's spot prices, which will be available daily at SSK silos and also distributed on the SSK Grain "WhatsApp" group. Take note that all calls for Adelene van Zyl and Henry Gale are being recorded.

## PASSPORT SYSTEM FOR MALTING BARLEY AND CANOLA

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Before malting barley for SABM and canola for Soill can be delivered to any silo, producers must submit a fully completed and signed passport (attached to malting barley contracts and canola contracts). The submission must take place two weeks before any delivery can occur, electronically in the case of Soill for canola, and electronically in the case of African Grain Investments for malting barley. During delivery, SSK will take a representative sample of each load and store it at the respective silos for further analysis and/or tracking of aspects that may pose future risks and/or damage to SSK as the silo owner. This sample may be used to identify any risks and/or damages as part of later dispute procedures.

This procedure is a requirement to verify that no unregistered chemical substances were used in the production process of malting barley or canola. Such barley or canola may, under no circumstances, be delivered, as it could lead to the rejection of an entire batch. Producers who deliver such barley or canola will be responsible for their own delivery costs, as well as the costs of any grain it was mixed with.

Any delivery of canola or malting barley without the necessary passport submitted beforehand will not be received at an SSK silo.

## CONTACT INFORMATION

Depot	Contact Person	Contact Number
Swellendam	Kobus Fourie	028 514 8678 082 389 0204
Protem	Johan Myburgh	028 514 8697 082 389 0128
Karringmelksrivier	Marius Stander	028 514 8695 082 388 8241
Heidelberg	Attie Geldenhuys	028 514 8741 083 381 1421
Ashton	Chris Hess	028 514 8696 082 389 0698
Krombeksrivier	Bertie Swart	028 514 8950 072 107 5084
Riversdal	Hanno Laufs	028 713 4942 083 380 1314
Albertinia	Marthinus Barnard	028 735 2639 072 104 1732
Kleinberg Bag Depot	Rudolf Meyer	083 400 7066
Herold	Nico Malan	044 888 1626 072 201 5668
Grain Admin	Marianne Beyers Duffy Snyman	028 514 8613 028 514 8612
Grain Marketing	Adelene van Zyl	028 514 8619 064 754 1778
Stock & Logistics Manager	Petrus Boshoff	028 514 8942 082 388 0024
Operational Manager	Jason Smith	028 514 8944 060 969 5713
Senior Manager: Seed	Gerdus Steyn	028 514 8687 082 521 4515
Senior Manager: Grain	Henry Gale	028 514 8649 082 440 3304
Chief Operating Officer: Grain Services	Pieter Malan	028 514 8609 082 923 1055